

**EAST COAST**  
**REAL ESTATE INVESTORS ASSOCIATION**



"Helping You to Navigate Towards  
*Your Business Success*"

## **East Coast Real Estate Investors Association Membership Overview and Application**

The following information will provide information on the benefits offered to members of the East Coast Real Estate Investors Association (referred to throughout this application as ECREIA) as well as the requirements to maintain your membership in good standing.

### **Why join ECREIA?**

As a member of ECREIA, you have made the commitment to be part of an outstanding organization that is dedicated to your educational and professional development and your business success. Whether you are Real Estate Investor or someone involved in some way in the industry, surrounding yourself with like-minded, motivating people can be the catalyst you need to get to the next level of business success.

### **Why have a membership?**

Having a formal membership does help our organization to have more credibility and presence within the industry. Other benefits a membership program will provide include the following:

- ✓ It allows us to approach service and product providers for member discounts
- ✓ Helps to foster more commitment from our group to attend our meetings and events
- ✓ Provides the organization with the needed capital to grow ECREIA. As our membership grows, the more opportunities will become available to you.
- ✓ Allows us to take advantage of the many discounts and services provided from National REIA
- ✓ We can participate in the National Professional Housing Provider certification

### **About our General Meetings**

Our general meetings are held monthly and we format the content based on the feedback from our members. We periodically conduct surveys and plan our meeting format to include topics of interest identified. In order to capture and sustain the interest of the largest group of attendees, we try to have multiple topics at a given meeting. In addition, we focus on balancing the depth of our topics so we can keep both the novice and experienced Investor engaged. The mission of our organization focuses on two primary areas; education and networking. We strongly believe that when you combine these two elements together, you are setting the stage for explosive business success.

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### **Who should join?**

Although our membership is open to all applicants, our core membership will include anyone associated with the real estate industry. This could include the following:

- ✓ Real Estate Investors
- ✓ Real Estate Brokers and Sales Associates
- ✓ Mortgage Brokers and Bankers
- ✓ Property Managers
- ✓ Contractors
- ✓ Educators and trainers
- ✓ Home Inspectors and Engineers
- ✓ Appraisers
- ✓ Attorneys
- ✓ Accountants
- ✓ Insurance Brokers
- ✓ Title Companies
- ✓ Students
- ✓ Anyone interested learning about getting involved in the real estate industry

### **ECREIA is Part of National REIA**

National REIA is positioned to provide services, education, and guidance to the many local real estate investment organizations across the country. With their support, it will help us to make ECREIA the best it can be.

### **Basic Membership Benefits**

The following information will highlight the exciting benefits you will receive with a basic membership for ECREIA:

- ✓ **Admission to our monthly meetings at no additional cost which includes a three course dinner, coffee and dessert**
- ✓ **Attend sub-group meetings held before our general meeting. These will be informal periodic meetings that will focus on topics of choice from our membership.**
- ✓ **Option to attend the National REIA cruise "A Vacation with an Education" (separate additional costs apply with this option. See National REIA Website)**
- ✓ **Company Discounts**

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As a benefit of being a National REIA member, you will receive discounts from national companies. The following is just a sample of the companies participating:

- Home Depot
- Investigative Screening and Consulting
- Local Market Monitor
- Office Depot
- Rentals.com
- Realeflow
- REIFA
- And much more!

For a complete listing and full details on the company discounts you will receive, please see [www.NationalREIA.com](http://www.NationalREIA.com)

**Membership is required to take advantage of these outstanding discounts, you will receive your own personal code that will allow you to access to the member discount area. Guests and non-member attendees are not entitled to these benefits.**

- ✓ **20% admission discount on any seminars, Boot Camps, and special events hosted by ECREIA or Carl Schiovone and Associates Real Estate Coaching, Inc.**
- ✓ **Receive National Professional Housing Provider Certification credits (see attachment or our website for additional information on this outstanding certification)**  
Earn NaPHP credits during our monthly meetings at no additional cost (applicable when subject matter is in line with the required curriculum). Our monthly meeting invitations will specify if any topics presented will qualify for NaPHP credit. As a member, you can even receive NaPHP credit when attending other REIA organization meetings and events who are participating in this program. We will provide all members with a *NaPHP Tracking Chart* that will document your progress in your certification; this will also serve as evidence to National REIA that you have taken the appropriate courses.
- ✓ **Receive two- one-hour phone consultations with Carl Schiovone\***

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The purpose of this orientation is to understand your specific business and investing goals and provide some recommendations on how ECREIA can best serve you and help you to succeed. As an added bonus, this call can be recorded so you can replay it for future reference.

\*If this is a joint membership, your phone consultations will be limited to two-one hour consultations in total per joint membership. No additional phone consultations apply for a joint membership.

✓ **Receive a Membership Badge and Lanyard**

Wearing your membership badge at our meetings is a great way to help you brand yourself and your company. Members who select the Sponsorship program will have their badges indicate that they are Sponsors.

✓ **Receive an ECREIA binder that can be used to store all of the educational material presented at our meetings. This binder will include the following contents:**

- Glossary of Real Estate Terms
- NaPHP Certification Tracking Chart

✓ **Resource List that will provide you with contacts, links, and book recommendations to help you grow your business.**

✓ **Coaching Client Discount**

Any membership applicant who is currently participating in a Coaching Program with Carl Schiovone will receive a **discount** off of the ECREIA membership price.

✓ **Receive *Member Rewards* that could make you earn a free membership when you refer a new member who has not attended in the past. For each referral, you will receive \$20 in rewards credit. Each quarter we will send you a check for each new member who signs up for membership. *Member Rewards* credit will not exceed the total cost of the annual membership. Credits above the annual fee will be applied to the following year membership fee.**

✓ **Sponsor Membership**

As a Sponsor Member, you will have all of the benefits provided with our basic membership plus some exciting added features that will help with your company branding and exposure. The following is an overview of the added benefits you will receive:

- ✓ Your company logo and contact information will be listed as a Sponsor on our monthly meeting handout

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- ✓ Your company logo, link and profile posted on the ECREIA website Sponsor page. With our website listed on the National REIA site, your company will get considerable exposure.
- ✓ Your company logo with link added on our monthly e-mail meeting invitation. Our monthly e-mail meeting invitations are sent to thousands of Investors, businesses, and professionals who are involved in the real estate industry. This benefit will provide you with outstanding exposure to a new client, customer, and contact base.
- ✓ One 20-minute segment where you can present an overview on your products and services during **one** of our general meetings
- ✓ A location to display your marketing material at our monthly meetings. If you can't attend, we will display your material for you at our Sponsor Table.
- ✓ When in attendance at our meetings, you will be mentioned as a Sponsor
- ✓ As a suggestion for our Sponsor members, offering a discount on the services or products you provide to the East Coast REIA members can be a great way to help you build your business base.

Please note, in respect to our member's privacy, Sponsor benefits **will not** include contact information of our membership or mailing list.

### **Sponsorship Membership Requirements**

- All applicants for the Sponsorship membership level must have and provide to us all of the appropriate insurance and licensing required by law to conduct business and must be in good standing with the Better Business Bureau and consumer protection agencies
- Acceptance to our Sponsorship membership shall be granted only after our full due diligence has been completed. As part of our validation process, three current business references must be provided.

### **Acceptance and Termination of Membership**

The Officers of East Coast REIA reserve the right to refuse membership to any business or individual applicant. In addition, if we feel a member is not acting or conducting business in the spirit of our Code of Conduct, we will terminate their membership with no refund given.

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### Membership Cost

Our membership cost is based on **ten monthly meetings per year**; however, the cost is based on a 12-month cycle (we do not meet in August and December)

<b>Membership Type</b>	<b>Annual Cost of Membership</b> <b>These Prices include Dinner &amp; Dessert</b>
Individual	\$450.00
Partner (must sign up at same time as Individual)	\$375.00
Business Sponsorship includes Sponsor only	\$1095.00
Each additional Sponsor employee	\$375.00
*Pay at the Door	Per meeting cost \$45

**(\*) Attendees who would prefer to stay with a “Pay at the door” non-membership is not entitled to member benefits, NaPHP credits, and discounts offered from East Coast REIA or National REIA.**

### Guest Policy

In order to encourage the growth of our membership, we will offer a discount for anyone attending for the first time. These guests will be charged **\$30. Please note, guests will only receive this discount once.**

### Meeting Location

Our current monthly meeting location is at Domenicos’s Restaurant 3270A Hempstead Turnpike, Levittown, NY, 11756. We will continue to have our meetings in this location, however, in the event that the location needs to be changed, there will be no additional cost or credit to members during the current membership period. Please see our website for directions.

### Cancellation of Meeting

In the unlikely event we need to cancel a meeting, all members in good standing will get their membership period extended by one month.

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**Meetings You Can't Attend**

In the event you are not able to attend a scheduled meeting, there will be no credit or refunds given.

**Acceptable Forms of Membership Payment**

Acceptable forms of payment include cash, money order, and check. Checks and money orders must be made payable to East Coast Real Estate Investors Association. If you have a PayPal account, you may also pay by credit card on our secure website using PayPal™.

**Membership cards**

You will be provided with a membership card that will include your name, company, membership level, and membership expiration. **Sharing of membership cards is prohibited** and will be grounds for membership termination without any refund.

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## **Membership Application Form**

**Please fill out the Following Information and Print Clearly**

**If your contact information changes during the membership period, please contact our office with any updates, this will ensure we can reach you with any special information and events.**

<b>Name of Member 1</b>	
<b>Address</b>	
<b>Occupation/Title</b>	
<b>Business Name</b>	
<b>Primary Phone</b>	
<b>Cell Phone</b>	
<b>Website</b>	
<b>E-mail</b>	
<b>Fax</b>	

<b>Name of Member 2</b>	
<b>Business Sponsor only</b>	
<b>Address</b>	
<b>Occupation/Title</b>	
<b>Business Name</b>	
<b>Primary Phone</b>	
<b>Cell Phone</b>	
<b>Website</b>	
<b>E-mail</b>	
<b>Fax</b>	

### **Personal Information Provided**

Please note, we value the security of the personal information you provide to us and we will never share, rent, or sell this data to anyone. As a way to better serve our membership, we collect specific demographic and business data as a way for us to fully understand the composition of our membership.



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Type of Payment:

Check       Cash       Money Order       PayPal – Via Website Only

Amount\$ \_\_\_\_\_

If paying with a credit card, please visit our website for secure payment using PayPal™.

I understand that the mission of ECREIA is to create an environment that will focus on the importance of education and business networking. The material presented is for general educational purposes and may not be appropriate or applicable to you. The Officers of this organization strongly suggest that before implementing any investment strategies or purchasing any products offered either directly or indirectly during the meetings or at other ECREIA hosted events that you seek competent legal and tax advice. In addition, you should complete extensive due diligence on any person and companies you are considering doing business with. As a member of ECREIA, I agree to hold the company Officers harmless of any losses of any kind resulting from any product, service, information, or investment opportunity presented to me by the members, guests, Speakers, and Sponsors. I acknowledge that I have read and agree to the terms of this membership agreement.

Printed Name	Signature	Date

**Please return only the last two pages**

If you have any questions regarding our membership program, please feel free to contact us

Office: (631) 750-1563

Fax: (631) 918-5015

E-Mail: [EastCoastREIA@optonline.net](mailto:EastCoastREIA@optonline.net)

Website: [www.EastCoastREIA.net](http://www.EastCoastREIA.net)

**Mailing Address**

East Coast REIA

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Oakdale, NY 11769-2117