

**EAST COAST  
REAL ESTATE INVESTORS ASSOCIATION**



## ***National Professional Housing Provider Program Overview (NaPHP)***

### **What is the NaPHP designation?**

The NaPHP designation is a national, education-based certification program designed to recognize the high level of knowledge and professionalism among the designation holder. This program is sponsored and overseen by the National Real Estate Investor's Association (National REIA)

### **Why obtain the NaPHP designation?**

- You will earn the privilege to use the designation as proof of your commitment to education and ethical business practices
- It will set you apart from others who don't carry the designation
- Provides you with the basic tools to help you achieve your business and investing goals

### **The NaPHP Mission Statement**

***"To enable members to expand their education and knowledge via courses as valuable tools to attain successful goals and present a professional image to the public and government"***

### **How will I earn NaPHP credits?**

- ✓ To be eligible, you must be a member of National REIA through local organizations such as East Coast REIA. This is a member benefit included in the annual membership fee.
- ✓ You can earn credit by attending our general monthly meetings. We will indicate on upcoming meeting notifications if a meeting will be presenting material suitable for credit.
- ✓ For those who would like to accelerate the certification process, we will be offering special events that will focus on earning credits. These separate meetings may be an additional charge.
- ✓ You can earn credit by attending other National REIA groups and events if they are participating in the program.
- ✓ Earn credit for educational opportunities outside of our association. **For these events, the course or seminar outline and Instructor must be approved by the National REIA NaPHP Committee in advance of attending.**

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- ✓ Validation of attendance must be presented in order to earn credit for a course. You will receive a certificate of attendance upon the completion of the course

**Keeping Track of Credits**

It will be the responsibility of the individual candidate to keep track of their attendance certificates. You will be provided with a log that will assist you in managing your course curriculum.

**Course of study**

The course of study will be divided into 43 clock hours of core courses and 17 hours of elective topics for a total of 60 hours of formal education. The following chart will highlight the specific areas of education that will be required.

<b>Topics of Study</b>	<b>Hours of Training Required</b>
Appraisal	2 hours
Contract Law	3 hours
Ethics	2 hours
Fair Housing Law	2 hours
Finance	6 hours
Inspections	2 hours
Insurance	3 hours
Landlord Tenant Law	2 hours
Management	4 hours
Marketing	2 hours
Negotiation	3 hours
Purchasing	2 hours
Rehab- Classroom	2 hours
Rehab-Hands on	2 hours
Regulations – EPA	1 hour
Regulations – Federal	1 hour
Regulations - Local	2 hours
Tax Law - Income	1 hour
Tax Law – Other (Property Taxes, IRC1031, etc)	1 hour
Plus electives to include further education in any of the above topics	17 hours
<b>Total Hours</b>	<b>60 hours</b>

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Upon the completion of your PHP Certification, we will recognize this exciting accomplishment during our general meeting by presenting the **Certificate of Completion** to you.

**Maintaining Your Designation**

Once the NaPHP designation has been obtained, designees must complete 20 hours of NaPHP approved continuing education every two years.

For additional information on this exciting program, contact East Coast REIA or National REIA ([www.NationalREIA.com](http://www.NationalREIA.com))

**Here is a sample of the certificate you will receive upon the completion of your credit hours**

